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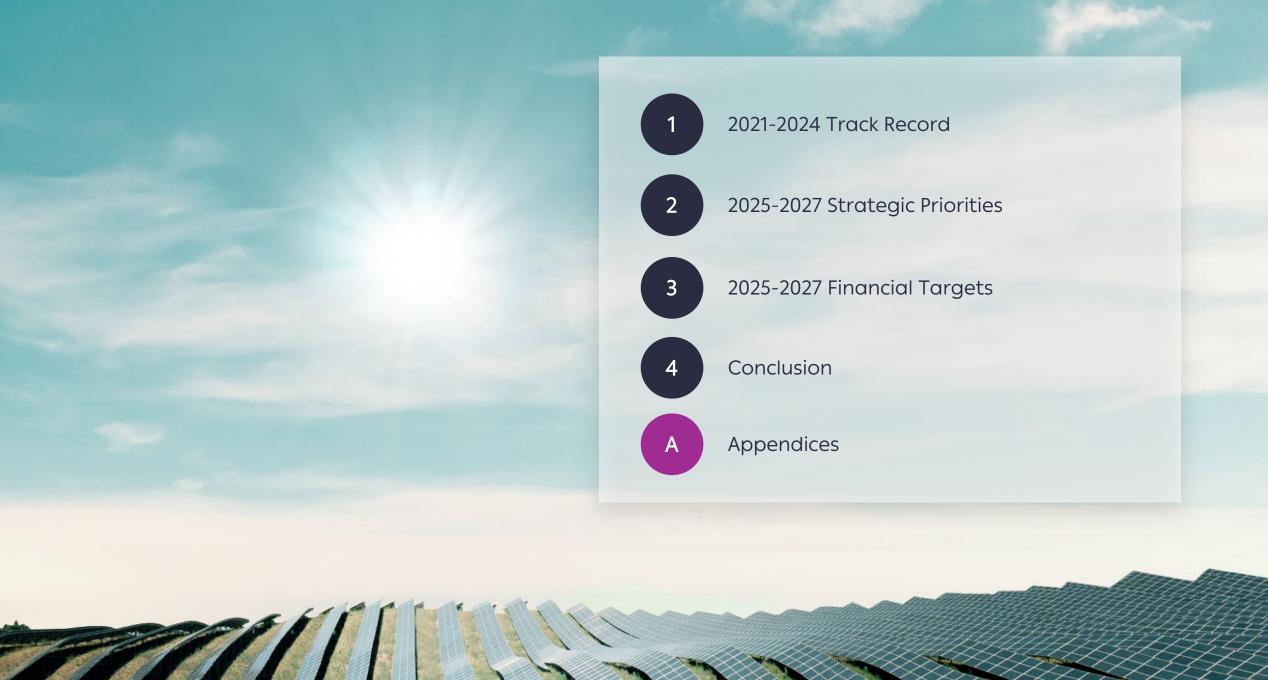
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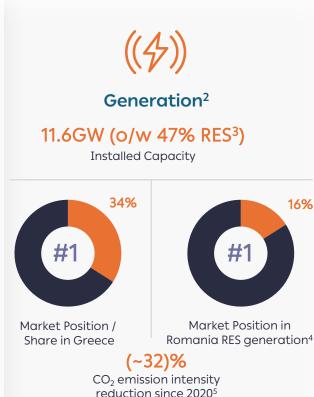


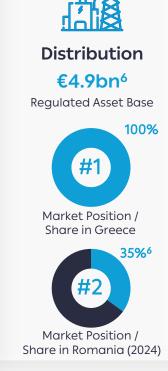


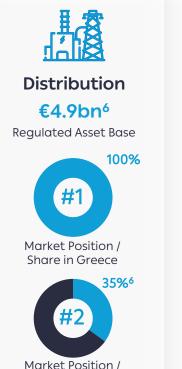
#### PPC at a glance

Building a leading SEE clean Powertech and critical infrastructure player











**Financials** 

€1.8bn Adj. EBITDA

2.8x FY2024 Net Leverage

€3.0bn 2024 Investments

> €0.40 2024 DPS



Share in Romania

**Energy Management** (2024)



~65 TWh<sup>7</sup> Power



~33 TWh<sup>7</sup> Gas



~10 M ton  $CO_2$ 

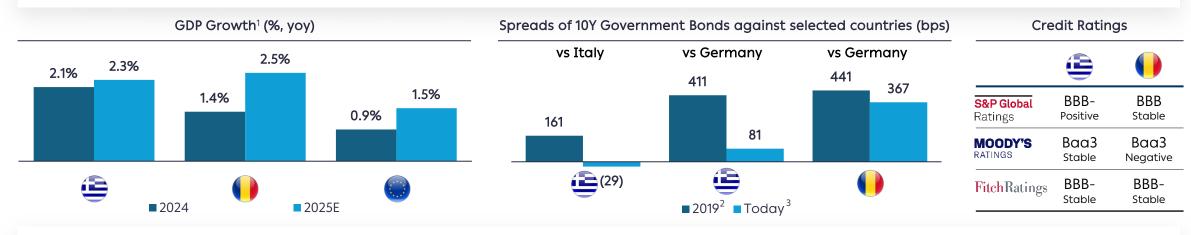
Source: Company Information. Notes: All figures refer to FY2024 unless otherwise stated. 1. Excluding Universal Service Supplier Customer and self-consumption. 2. Includes generation, mining and the subsidiary PPC Renewables. 3. Includes solar, wind and hydro; also includes PPC's participation in JVs totaling 186MW, 4. Includes solar and wind, 5. In terms of tons CO2/MWh generated; Scope 1 emissions divided by total electricity generation, 6. As of 31.12.2024, 7. Including both spot and forward transactions.



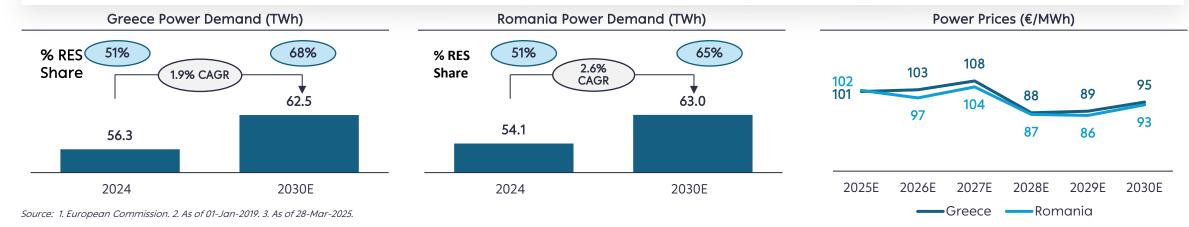
# 2021-2024 Track Record

#### Strong Macro Tailwinds Support Our Growth Story

PPC is active in two of the fastest growing countries in the EU, with improving macroeconomic conditions...

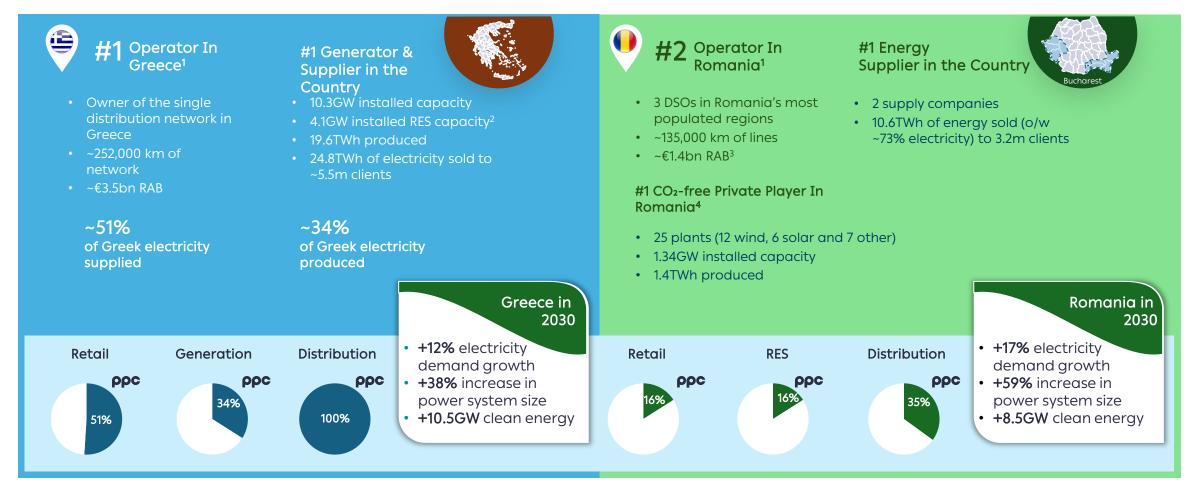


#### ...and favourable sector trends with strong regulatory support





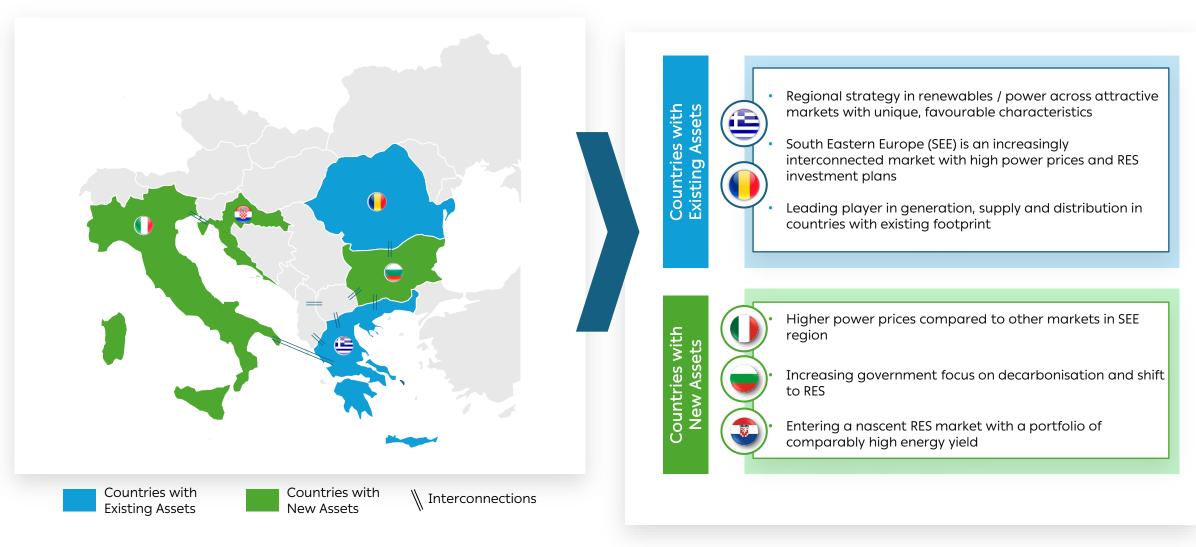
# Successful Regional Developments Consolidating Our Position as Leading SEE Utility



Source: ANRE, Rystad. 1. PPC data as of 31.12.2024. RAB in both countries and Distribution market share in Romania are as of 31.12.2024, they are estimated on a yearly basis . 2. Includes large hydro. 3. Including recoverable network losses. 4. Wind and solar generation among CO<sub>2</sub>-free, private generators (dispatchable units only).

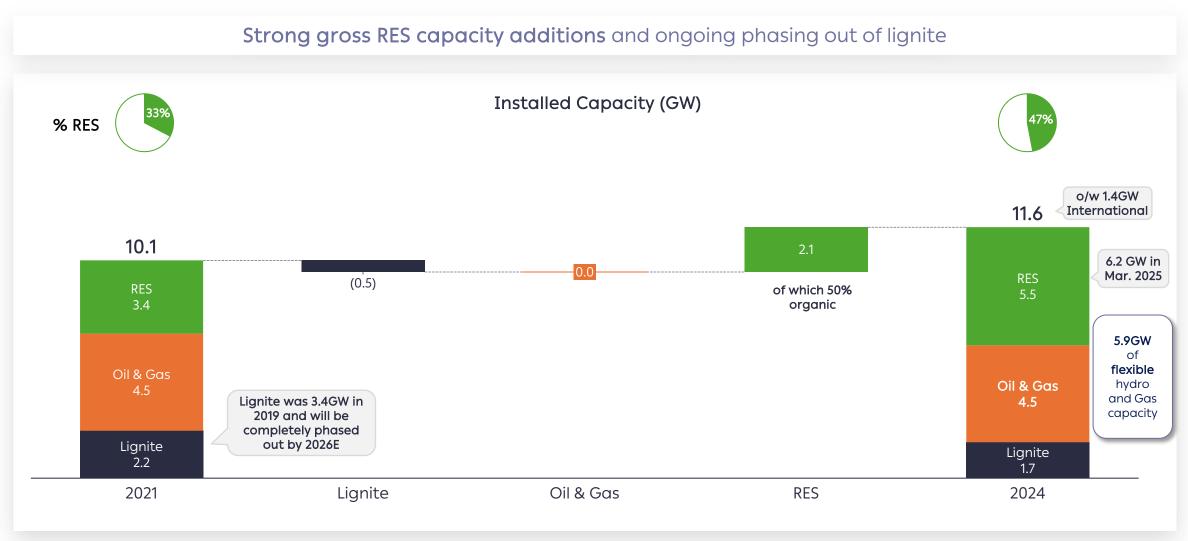


#### **Progress in PPC's Regional Strategy**



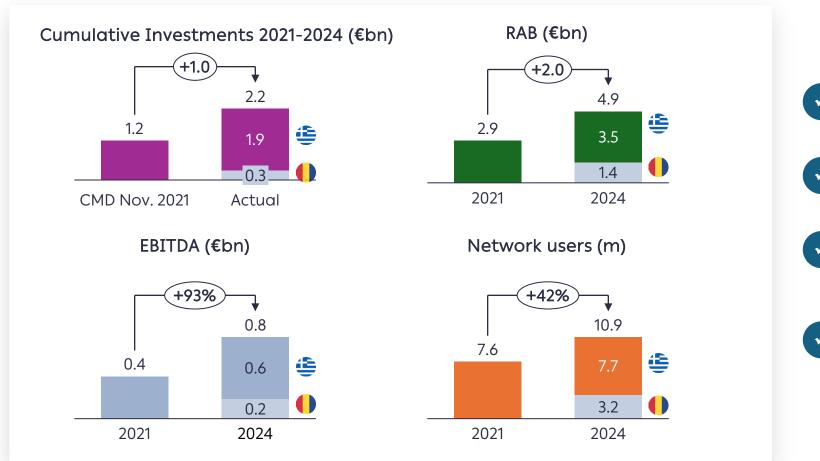


#### Our Generation Portfolio is Evolving Towards a Greener Mix





#### We Have Been Able to Grow Our Distribution Activity, Enhancing Our Networks and Increasing Profitability



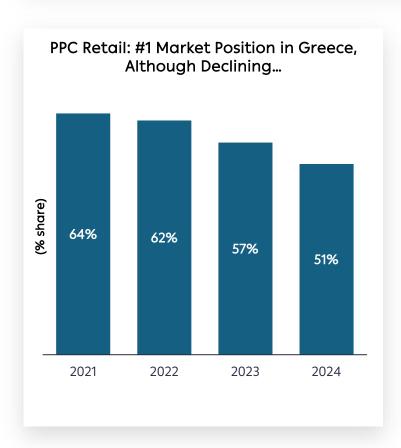
#### **Key Highlights**

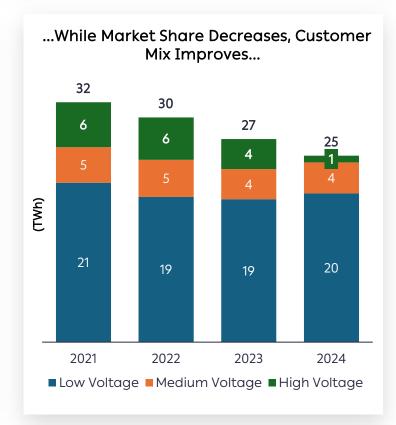
- Significant overperformance of investments for the period 2021-2024 compared to the Nov. 2021 CMD
- Material increase of EBITDA due to uplift from Greece and Romania contribution
- RAB growth driven by increased investments in Greece and new activity in Romania
  - Large base of network users in Greece (single distribution network operator) and in Romania (in three key regions of the country)

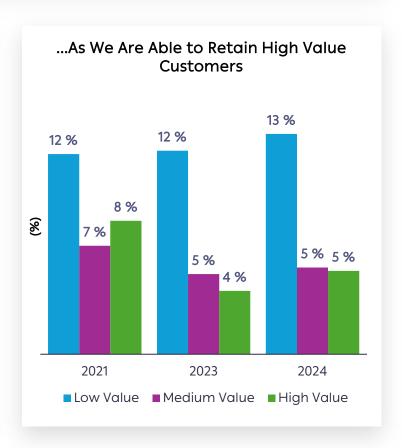


# We Have Refocused Our Retail Strategy to High Value Customer Segments

We are rationalising our customer mix with reduced market share amongst large customers and retaining high-value retail customers

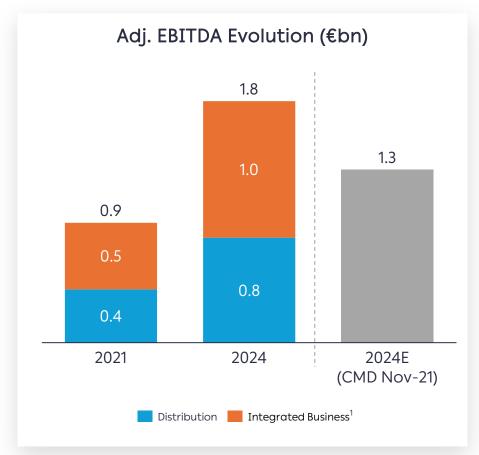


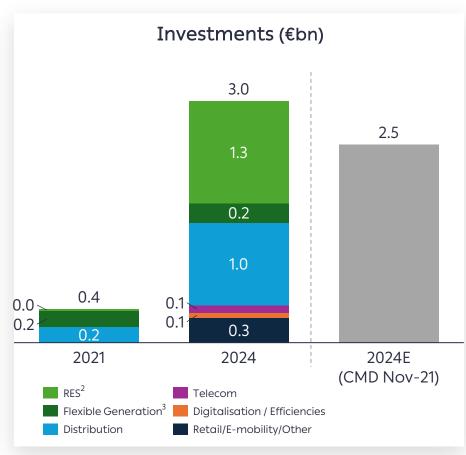






# We are Becoming Greener and More Predictable... ... Overdelivering on Targets





#### **Key Highlights**



Significant investments in RES and distribution helps with growing a greener portfolio and increasing the share of long-term predictable cash flows

Notes: 1. Integrated Business includes retail, RES, generation and other (EnMa, FiberCo, E-Mobility) EBITDA. 2. Includes solar, wind, hydro. 3. Includes CCGT and conventional.



# Successful Track Record Up to Date Provides Confidence to Meet Our Targets Going Forward

#### Key achievements between 2021 -2024

Integrated model has been leading to overachievement of our profitability targets +€ 0.5bn EBITDA for 2024 compared to the CMD Nov-21 target (€ 1.8bn vs €1.3bn)

#### Generation

#### RES

#### Distribution

#### Retail

- Phasing out of 1.2 GW of Lignite
- Additional 2.8 GW<sup>1</sup> of RES capacity
- RAB increase by €2.0bn (€4.9bn vs €2.9bn)
- Improved customer mix despite lower market share

- Investing in flexible generation new CCGT in Greece underway
- RES share in PPC's capacity mix increased to 50%<sup>1</sup> from 33%
- 2x EBITDA growth (€0.8bn vs €0.4bn)

Retention of high value customers with lower churn in this segment

#### Energy Management

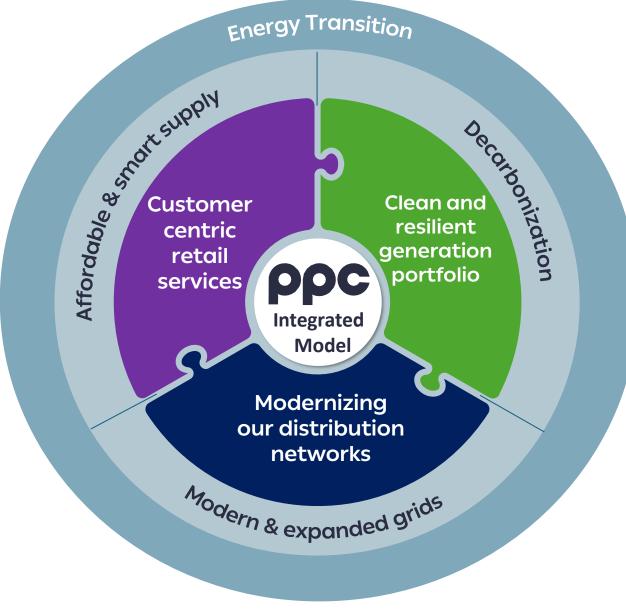


Notes: 1. As per March 2025

### 2 2025-2027 Strategic Priorities

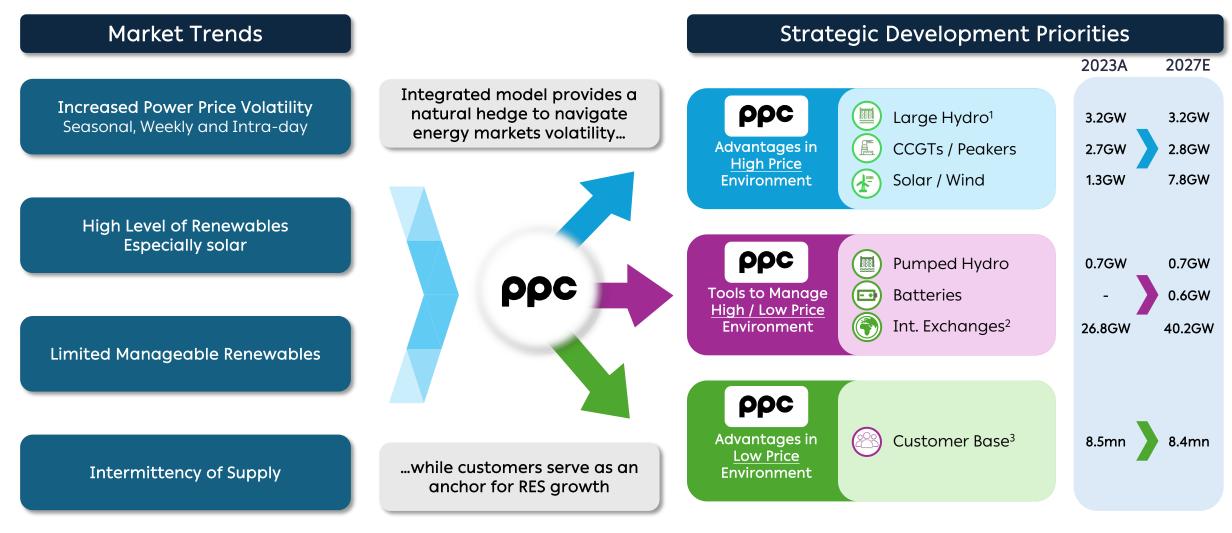
PPC Integrated Model is Well Positioned within Energy Transition

Building grids, renewables and flexible assets to serve customers in SEE Region





#### PPC is Well Prepared to Face Market Volatility



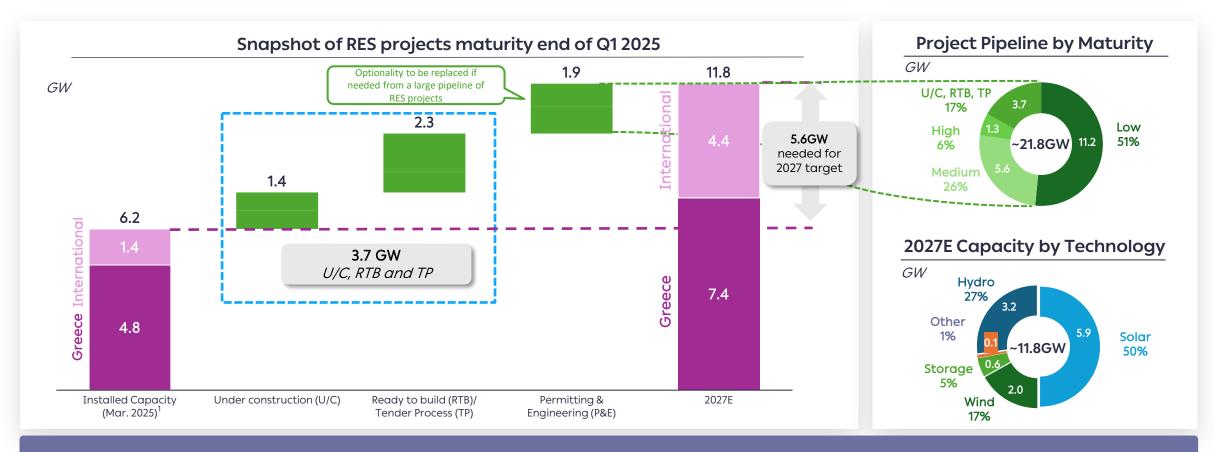
Notes: 1. Includes Pumped Hydro. 2. Data for Transmission Operators as of Nov 2024 and 2030E respectively. 3. Number of customers for electricity. .



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# Well on track to meet the 2027 target for RES with reduced implementation risk

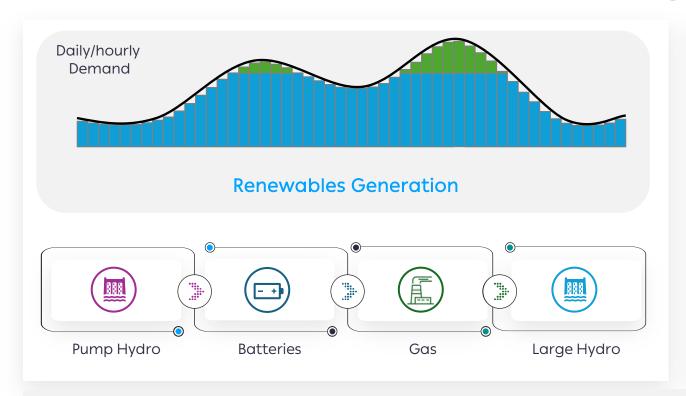


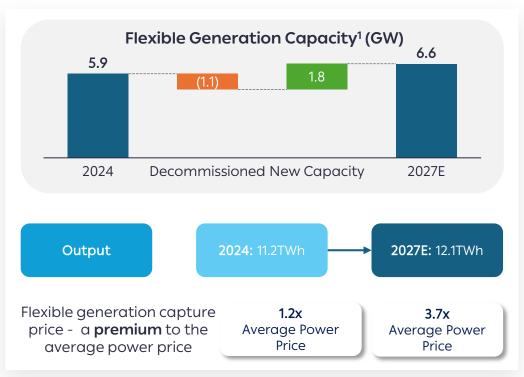
~65% of the residual capacity needed for 2027 target, already secured

Note: 1. Including the 66MW operating assets of project Aegean, the acquisition of which is expected to be concluded in April 2025.



# Generation - Sizeable Flexible Generation Fleet Supporting Cash Flow Generation and Security of Supply



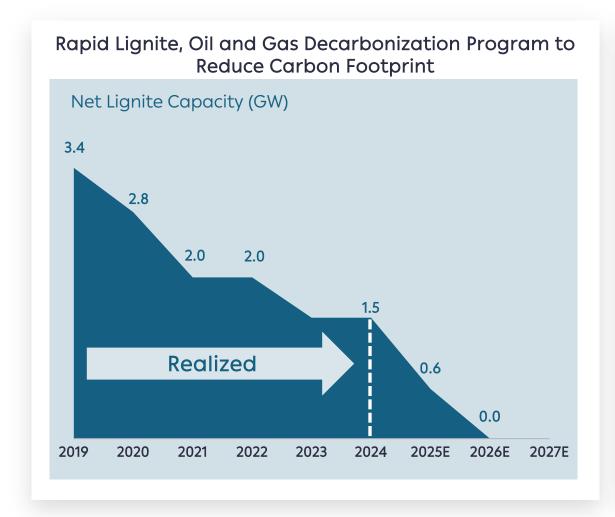


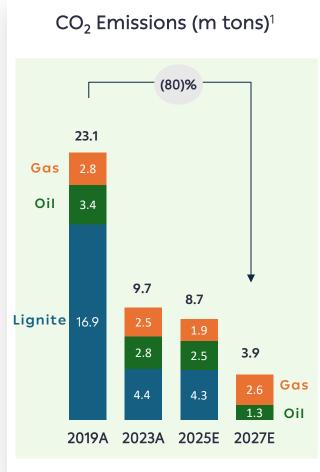
- High penetration of renewables calls for flexibility to manage volatility
- A range of power generating technologies (in PPC's portfolio) can provide the required flexibility in different timescales
- These technologies deliver value, rather than volume...
- And benefit from high capture prices, ranging between 1.2x and 3.7x of the average power price

Note: 1. Including Hydro, Storage and GAS..



#### Decarbonisation - Lignite Free in 2026





#### By 2027

- Lignite free by 2026, with no additional decommissioning liabilities
- Significant
  reduction in oil
  capacity expected
  to take place from
  2027 onwards
- Also driven by increasing interconnections to the mainland
- Scope 1 CO2
  emissions for 2027
  expected to be
  -80% vs 2019

Note: 1. Refers to Scope1 emissions.



# Retail activity is integral part of our integrated model and that is why we continue to leverage on our strong position

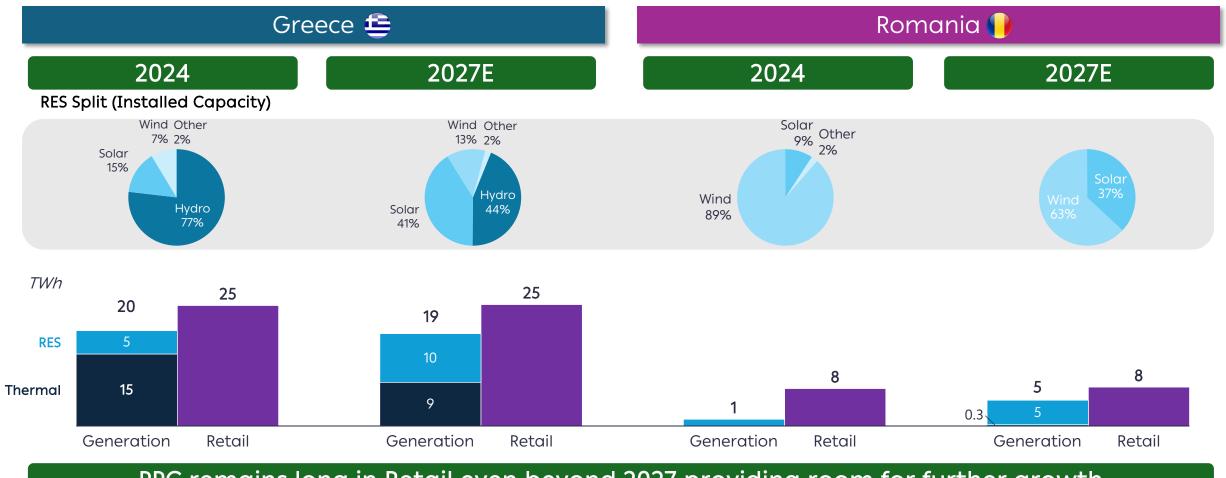
Customer centricity is key for PPC to retain high margin customers and expand Value Added Services







## Successful Integrated Model in Greece Being Extended to Romania

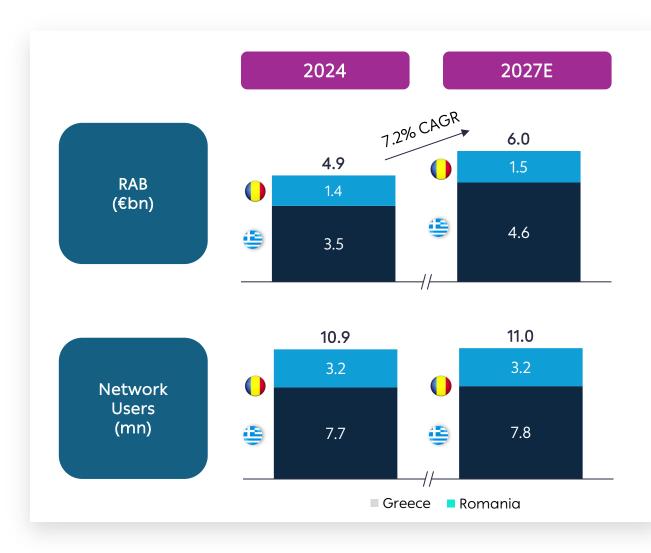


PPC remains long in Retail even beyond 2027 providing room for further growth

Note: All Hydro values represent Large Hydro



#### Solid Growth and Regulatory Updates in Distribution



#### **PPC Greece Distribution Update**

- Follows the EU Taret Model
- RAB-based model with remuneration based on WACC
- 4-year regulatory periods supporting increased cash flow security and allowing for optimization of planning and operations
- Upward WACC and allowed revenue revision for 2023-2024 at 7.66% introducing premium relative to initial return levels to capture increasing inflationary and interest rate macro environment

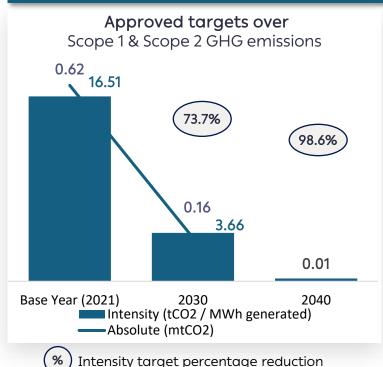
#### **PPC Romania Distribution Update**

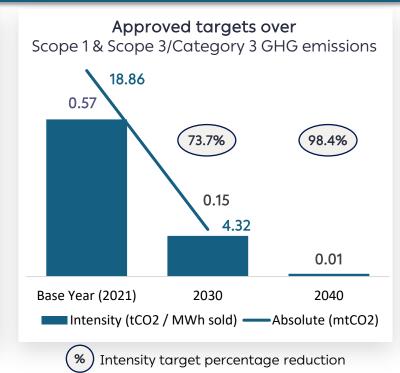
- Follows the EU Target Model
- RAB-based model with remuneration based on WACC
- 5-year regulatory periods
- 6.94% for RC5 (2025-2029) with incentives and recovery of RC4 (2019-2024) inflation
- RAB fully updated for regulatory period inflation at end of 2024

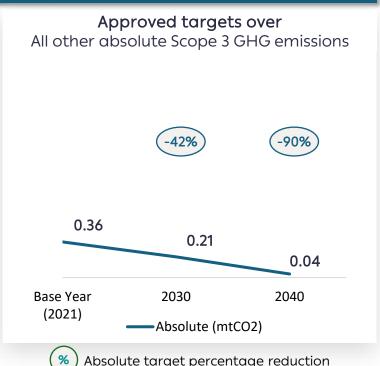


# Net Zero Ambition and Emissions Reduction Commitments in Line with SBTi 1.5 oC Trajectory Requirements









- Reduction of Scope 1 & Scope 2 GHG emissions 73.7% per MWh generated by 2030 from a 2021 base year
- Reduction of Scope 1 & Scope 3/Category 3 GHG emissions 73.7% per MWh sold by 2030 from a 2021 base year
- Reduction of all other absolute Scope 3 emissions by 42% by 2030 from a 2021 base year
- **⊘** All targets aligned to the Paris Agreement (1.5°C pathway)



# 2025-2027 Financial Targets (as per CMD Nov. 2024)

#### **EBITDA Growth to >€2.7bn by 2027...**

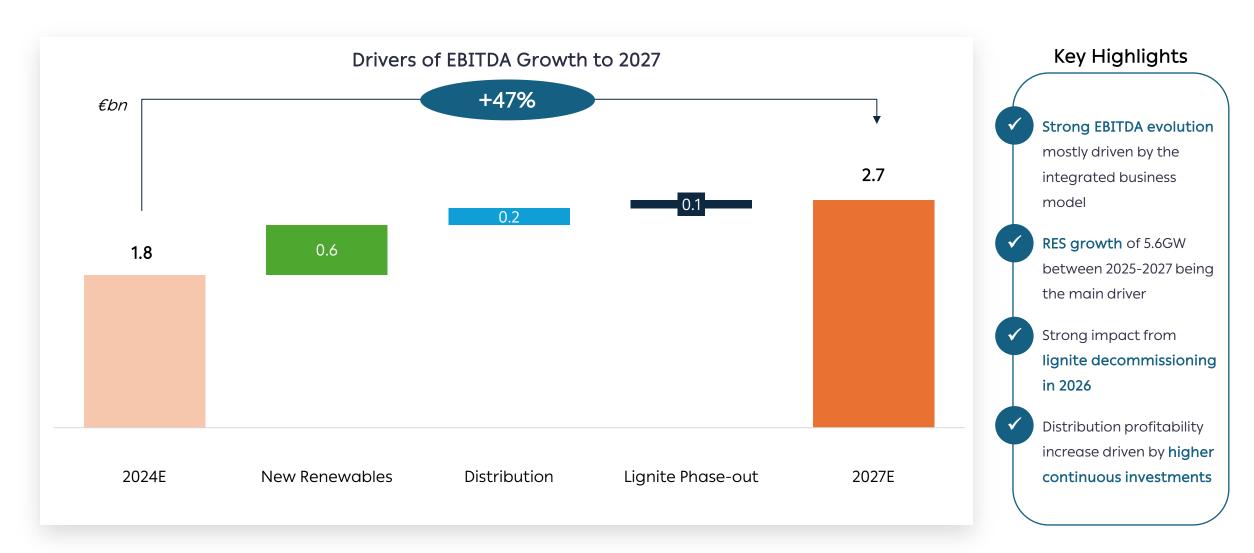


Drivers of EBITDA Growth to 2027 Integrated business model Lignite decommissioning in 2026 **New RES Capacity Expansion** Flexible Generation improvements

Notes: 1. Integrated Margin includes retail, RES, generation and other (EnMa, FiberCo, E-Mobility) EBITDA

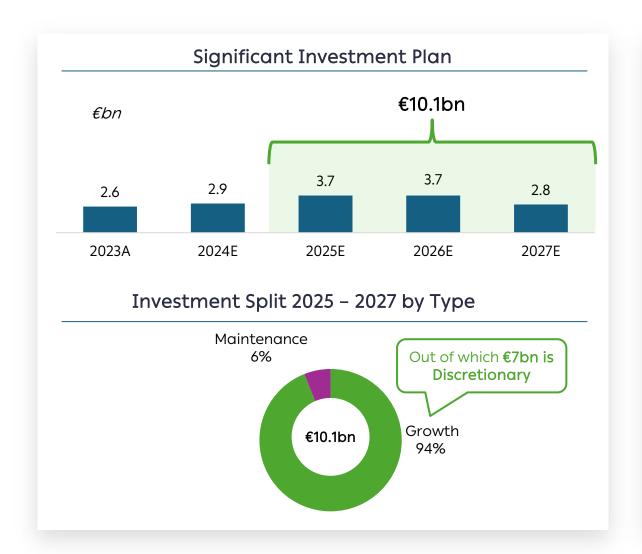


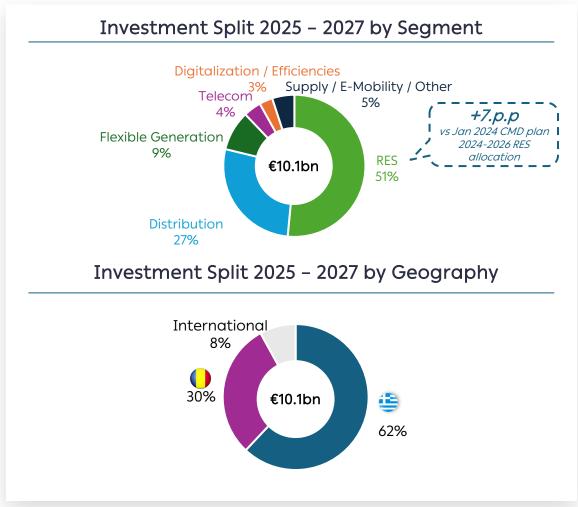
#### ...Mainly Driven by the Renewables and Distribution Growth





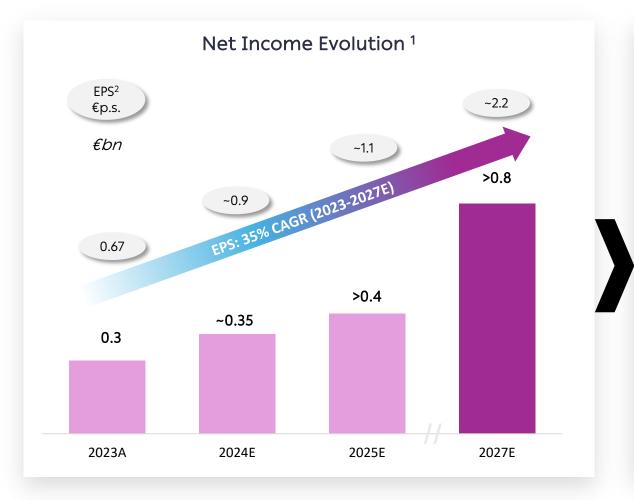
#### Growth Focused Capex Plan of €10.1bn in 2025 - 2027

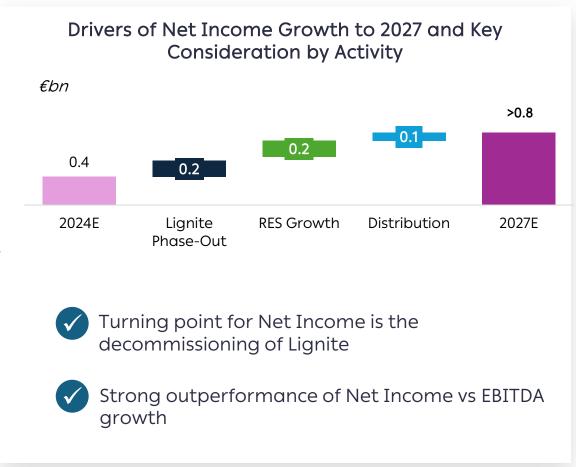






#### Net Income Reaching > €0.8bn by 2027



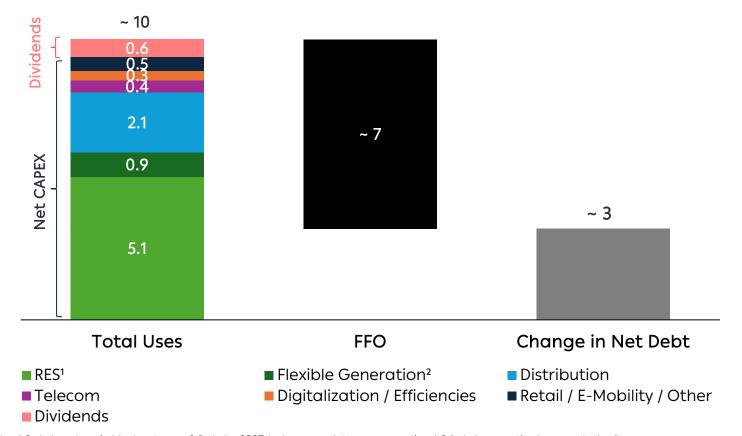


Note: 1. Net income adjusted post minorities. 2. Including Treasury shares.



# Strong Operational Cash Flow Generation Helps Fund Majority of Growth Investments

Sources and Uses of Funds (2025-2027) (€bn)



**Key Highlights** 

FFO of ~€7bn include:



- EBITDA: ~€7bn
- Δ in WC³: ~€1bn
- Net Fin. Exp and Tax: ~€(1)bn

The total investment plan is expected to be **funded mainly** by:

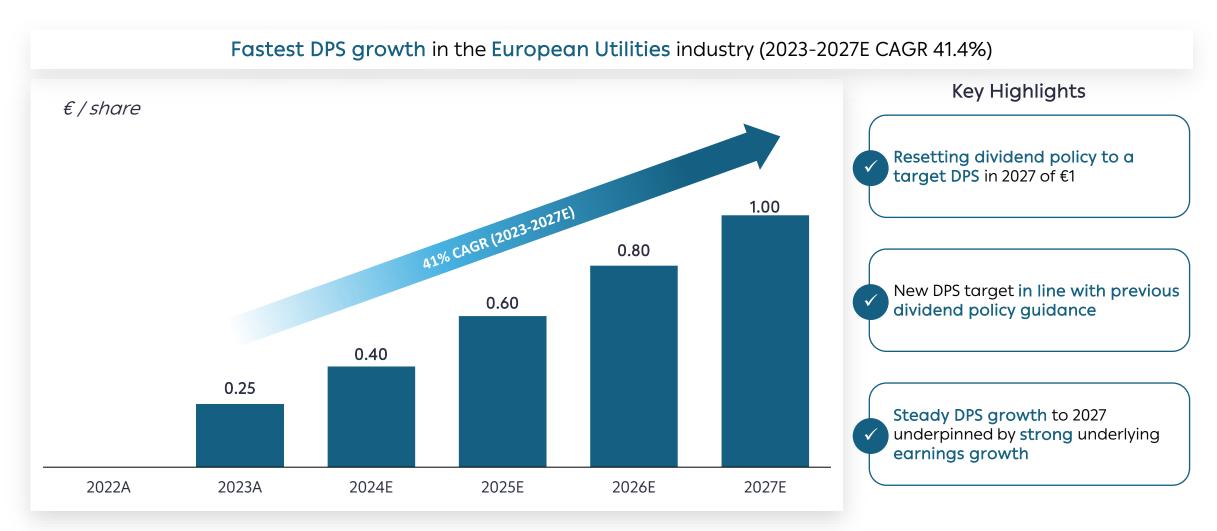
- FFO
- Debt

Ample available resources to fund capex via supranational debt, capital markets, EU Recovery and Resilience Facility and commercial banks (local and international)

Notes: 1. Includes solar, wind, hydro, storage. 2. Includes CCGT, hydro pumped storage, conventional. 3. includes operating leases and other items



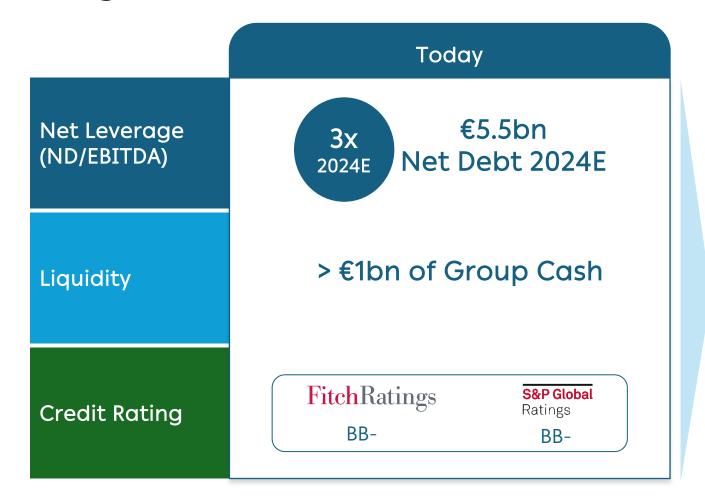
#### Dividend Per Share of €1 Commitment By 2027

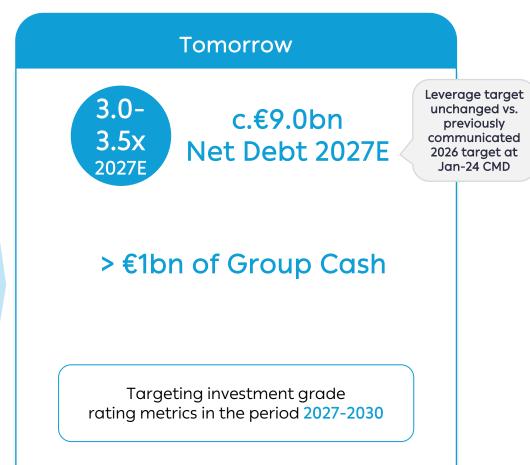


Notes: 369m shares at year end 2024, following treasury shares cancellation.



# Financial Policy - Maintaining Our Leverage Discipline Despite a Significant Investment Plan







# 4 Conclusion

# Building a European Leader in Energy Transition

Coal Free by 2026

~12GW RES Capacity by 2027

> €2.7bn EBITDA by 2027

> €3bn EBITDA by 2030

> €0.8bn Net Income by 2027

Target €1.0 dividend / share in 2027

Critical role in supporting the energy transition in SEE region

Integrated business model provides a natural hedge & mitigates cash flow volatility

Growth through expansion into adjacent geographies and sub-sectors

Experienced market player with a strong senior management team

**CAGR 14%** 

**EBITDA** 

2024E-2027E

**CAGR 35%** 

**EPS** 

2023-2027E

**CAGR 41%** 

DPS

2023-2027E

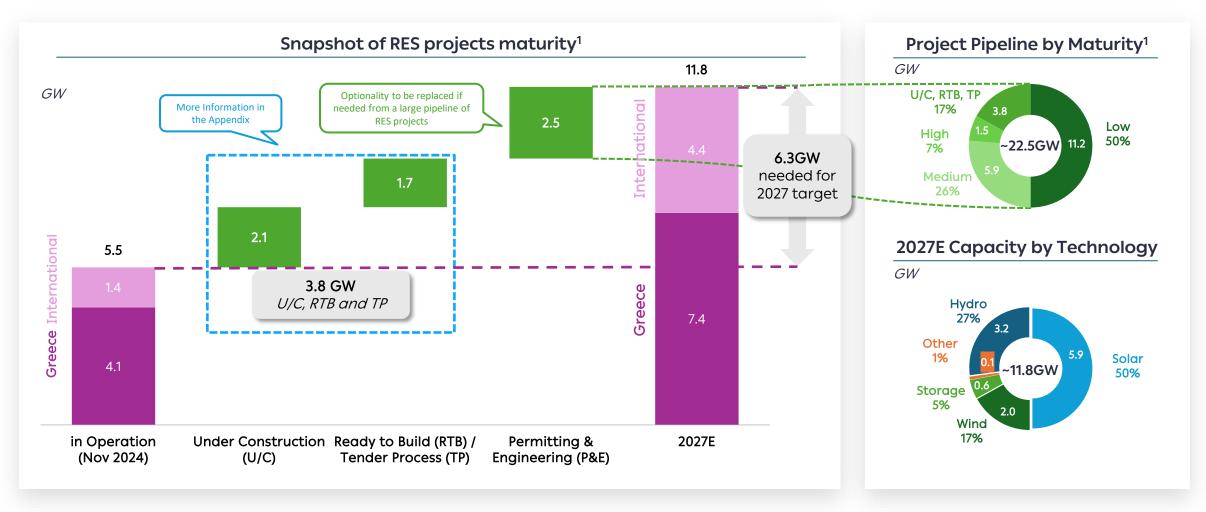
Fastest EPS & DPS growth in the European Utilities industry



# Appendix I: Strategic Plan 2025 -2027 additional info

(as per CMD Nov. 2024)

#### RES Pipeline (as per CMD Nov. 2024)



Note: 1. Including the 629MW operating assets of Macquarie (Evryo), the acquisition of which is expected to be concluded in November 2024.



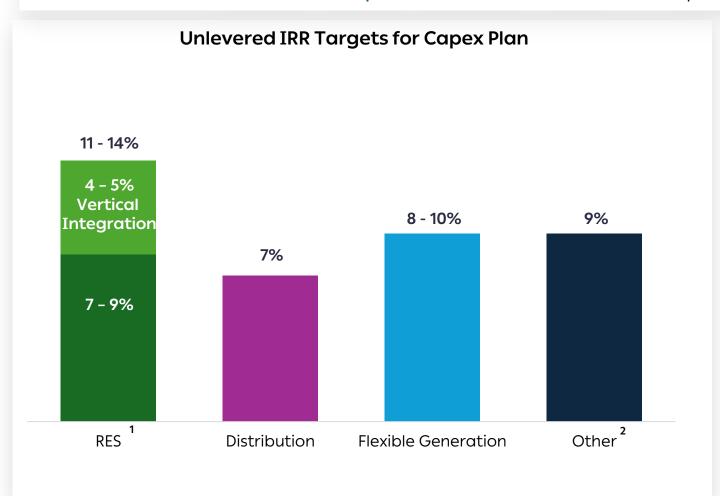
# Short-term RES Pipeline Keeps Growing with Major Projects in the Works (as per CMD Nov. 2024)

	Project	Capacity (Own MW)	Technology	Generation	Environmental Approvals	Status	Expected Construction Completed
Greece	Ptolemaida	801	PV	✓	✓	U/C	2024 / 2025
	Amyntaio	318	PV	✓	✓	U/C	2025
	Megalopoli 1	125	PV	✓	✓	U/C	2025
	Karkaros/Timenio	68	Wind	✓	✓	U/C	2025 / 2026
	Florina	88	PV	✓	✓	TP	2025
	Western Macedonia cluster 1	98	BESS	✓	✓	TP	2025
	Astypalaia	4	Other	✓	✓	TP	2025
	Megalopoli 2	125	PV	✓	✓	TP	2026
	Kozani/Florina projects	147	PV	✓	✓	TP	2025, 2026
	Livadaki	11	Wind	✓	✓	TP	2026
	Rodopi	60	Wind	✓	✓	TP	2026
	Aegean	43	Wind	✓	✓	U/C	2025
	Aegean	23	PV	✓	✓	U/C	2025
	Doukas	26	Wind	✓	✓	U/C	2025
Total		1,937					
Romania	Kinisi - Mosteni	210	PV	✓	✓	U/C	2025
	Prowind North	140	Wind	✓	✓	U/C	2026
	Tintesti	37	PV	✓	✓	RTB	2025
	Sinesti	25	PV	✓	✓	RTB	2025
	Romania cluster 1	270	PV			RTB	2026
	Nadab 1, 2	575	PV	✓	✓	RTB	2027
	Eximsun	85	PV	✓	✓	U/C	2025
	Călugăreni	9	BESS	✓	✓	RTB	2025
	Romania SC cluster 1	117	PV	✓	✓	RTB	2026
	Odobesti-Dumbraveni	31	PV	✓	✓	RTB	2026
Total		1,499					
Bulgaria	Colosseum	165	PV	✓	✓	U/C	2025
Total		165					
Italy	Italy cluster 1	93	PV	✓	✓	U/C	2025
	Italy cluster 2	67	PV	✓	✓	RTB	2025/2026
Total	•	160					
Total Short-term RES Pipeline		3,761					
Total Short term KES ripelline		3,701					



## Attractive Returns for PPC's Strategic Plan 2025 - 2027

Investment Discipline and Attractive Returns on Capex Invested Throughout the Plan



### **Key Highlights**

Expected average return with a spread above WACC by at least 150 bps for the €10.6 bn of identified capex pipeline in 2025-2027

Attractive returns (unlevered ~11%+ returns for RES with vertical integration)

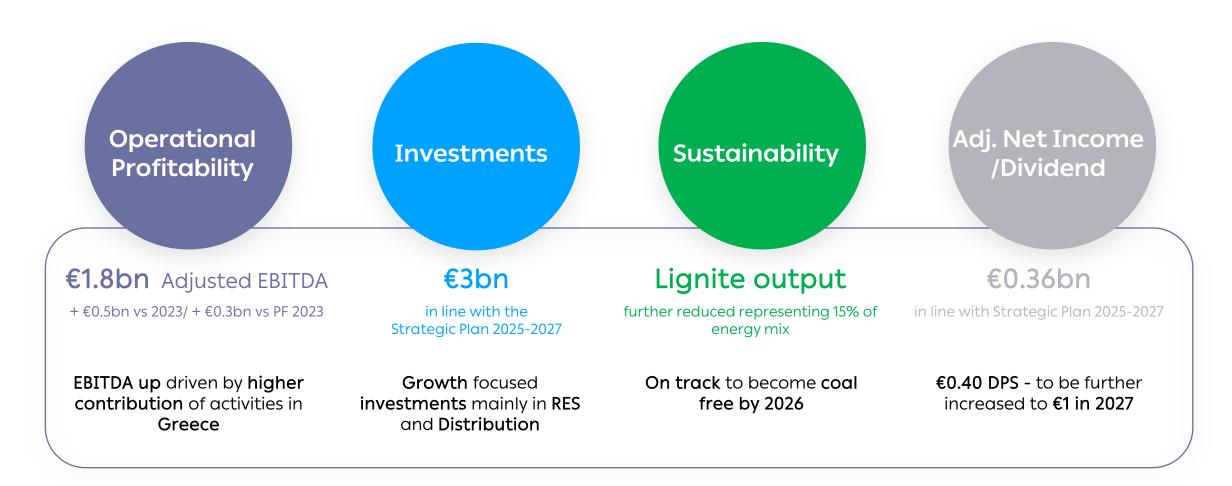
Strategic advantage in generation due to strong customer access

Notes: 1. RES IRR considers trading/supply profit on Group level. 2.. "Other" includes Telecom.



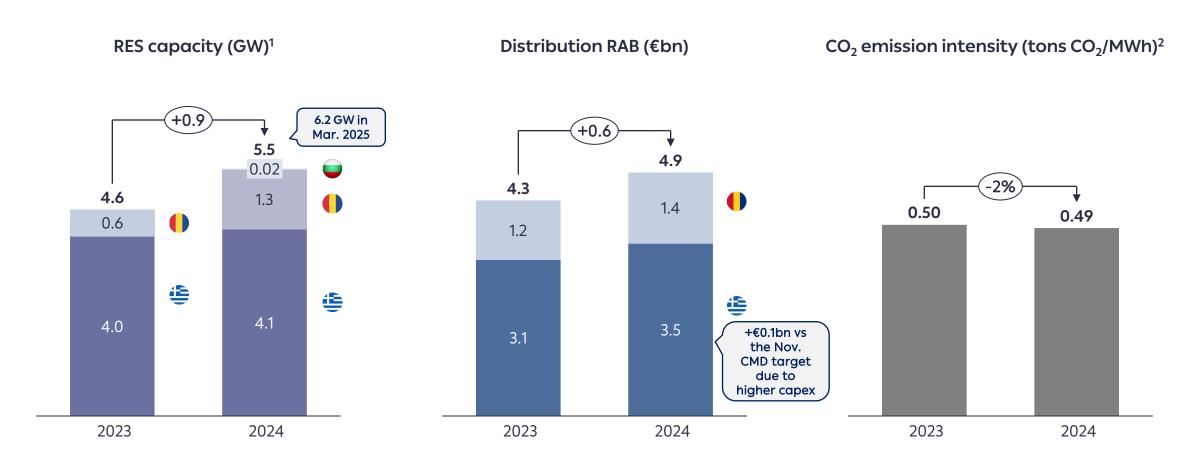
## Appendix II: Financial Results FY 2024

# Targets met for another year leading to higher profitability and increasing returns for our shareholders





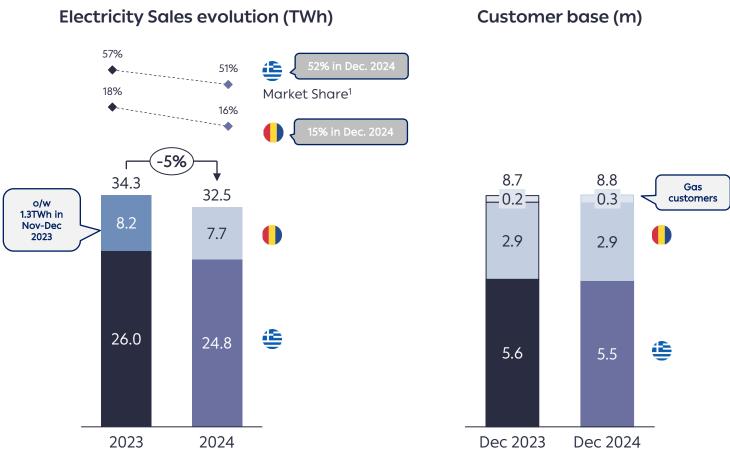
# Growth focused investments keep increasing footprint on RES and distribution networks de-risking PPC's profile

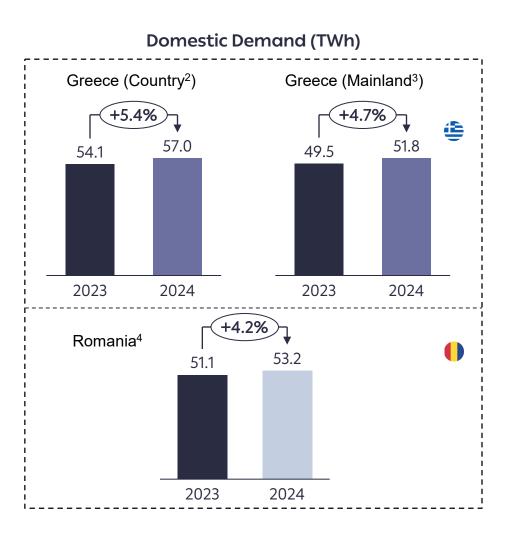


Notes: 1. Including Large Hydro. 2. Scope 1 emissions divided by total electricity generation. 2023 figures includes Romania contribution for the last two months of 2023 following the acquisition of the relevant entities at the end of October 2023.



# Electricity demand growth and rationalization of customer base in both Greece and Romania

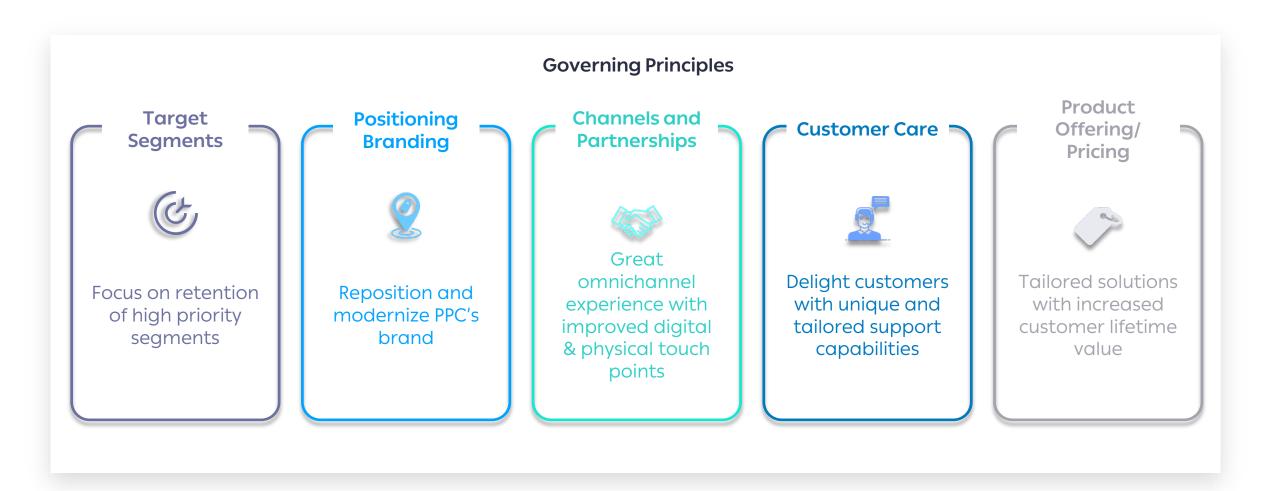




Note: 1. Average retail market share for FY2024. Excluding Universal Service Supplier Customers. 2. For Greece: Mainland and Non Interconnected Islands based on PPC estimation 3. For Greece: Mainland Based on IPTO's data for Greece. 4. For Romania: Based on Transelectrica data



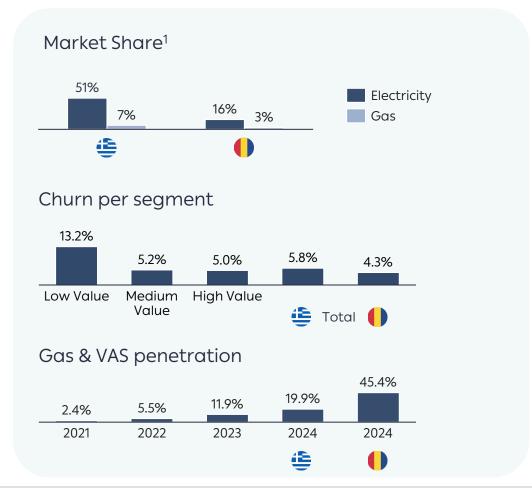
## Following certain principles in our Retail business...

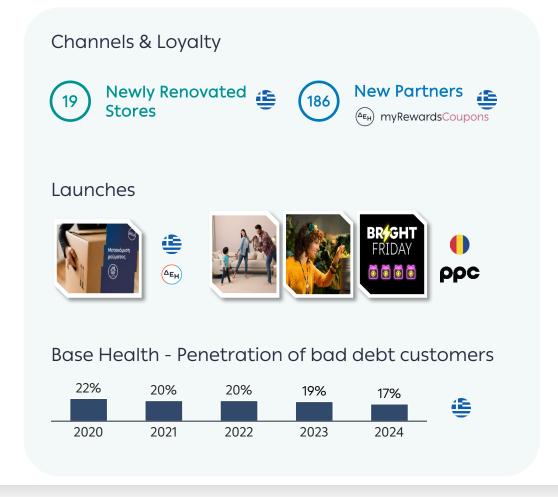




# ... aiming to broaden our customer engagement, offering exceptional experience

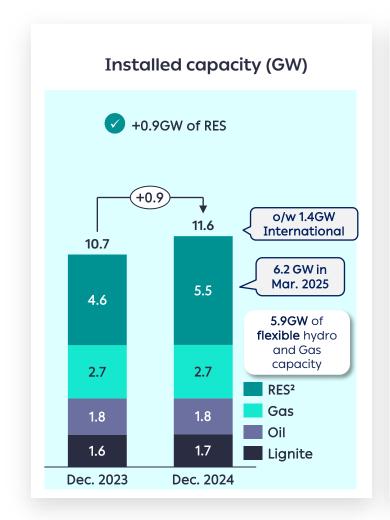
### **Key Metrics Full Year 2024**

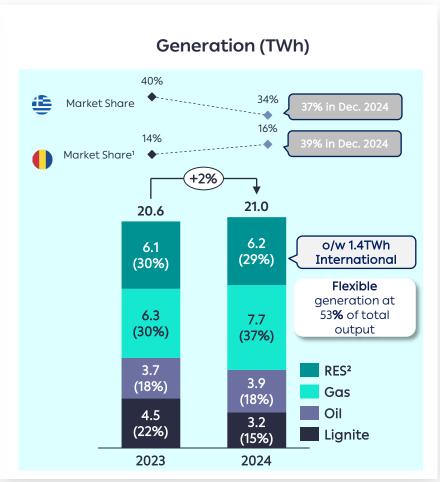


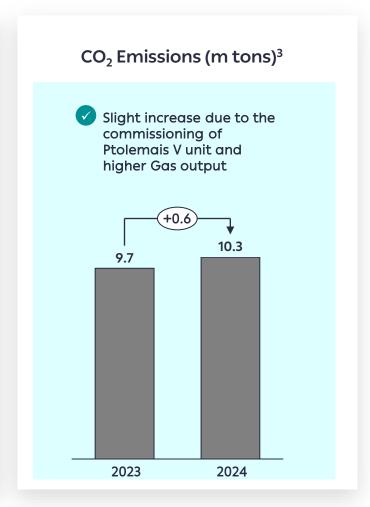




## Further progress in our "Green Deal" for another year



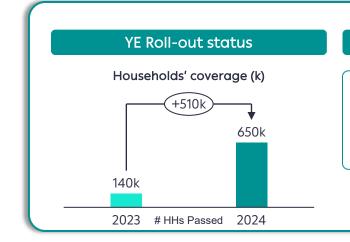




Source: Company Information. 1. Includes Solar & Wind 2. Includes Large Hydro. 3. Refers to Scope 1 emissions.



# FTTH network roll out pace acceleration in the Telco activity and further progress in e-mobility



### - Telco

#### End of year 2024 - Takeaways

Targets – 2025 Year End

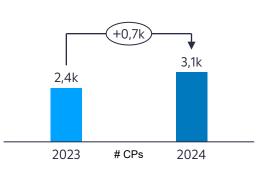
- $\checkmark$  Wholesale soft launch during Nov. 2024
- ✓ Active Service up to 10 Gbps/ Passive Service - Dark Fiber

✓ > 1.5m HHs Passed



#### **E-Mobility**

#### PPC blue public Charging Points (CPs)



#### Year 2024 At a glance

- ✓ Leading position in Greece (37% share in public Charging Points) while launched & grew PPC blue brand in Romania
- ✓ Additional growth in public network in both countries by +29% more CPs vs. 2023
- ✓ Inauguration at Patras region of the most powerful PPC blue Hub in Greece, with 1,186MW total installed capacity and 29 CPs
- ✓ Avoidance of 5K tones of CO₂ for 2024 by PPC's public CPs that powered by RES
- ✓ More than 60,000 registered users at the PPC blue charging app which now serves both Greece and Romania



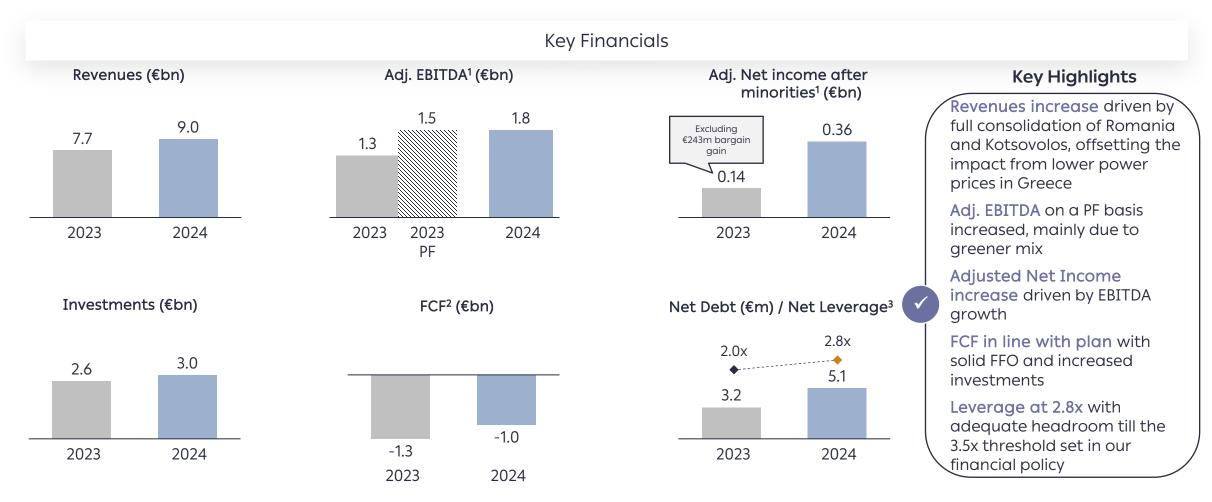
Source: Company Information.



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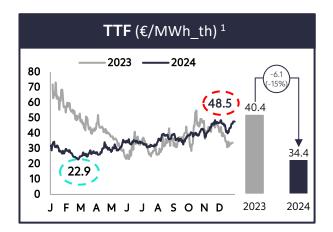
## Strong profitability in 2024 despite volatility in the markets

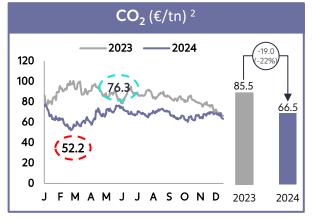


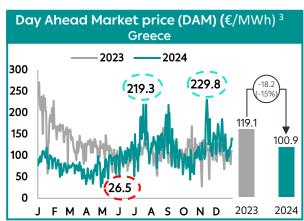
Notes: 2023 figures include contribution from activities in Romania for the last two months of 2023 following the acquisition at the end of October 2023. 1. Analysis is provided in Alternative Performance Measures in the Appendix II . 2. After Investments and Dividends. 3. 2023 Leverage based on Pro Forma EBITDA

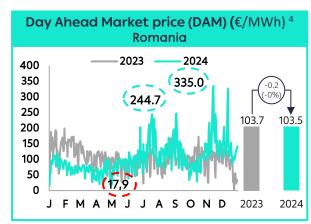


## Geopolitical tensions, supply tightness & weather shaped 2024 commodity prices









1. Source: EEX TTF Daily Spot prices. 2. Source: ICE EUAs Daily Futures (Dec-23 & Dec-24 accordingly). 3. Source: HENEX. 4. Source: OPCOM Note: The gas supply contracts in Greece are priced based on the previous month's average on the TTF M+1, as published by ICIS Heren ("Heren Monthly indices")



#### Corporate Presentation | April 2025

#### 

- TTF started 2024 in a bearish Q1 while it turned to an upward phase from Q2 onwards, driven by supply concerns, geopolitical tension and strong LNG demand from Asia
- The upcoming cease of the Russian gas supply to Europe combined with an early cold start of the winter provided support in Q4
- Average TTF price in 2024 was down by 15% y-o-y

### $CO_2$

- EUA price on a downward trend in Q1, while prices found support in Q2, trading sideways in Q3
- EUAs fell at the beginning of Q4 amid the decline in emission-intensive fossil fuels but rose in the 2<sup>nd</sup> half of Q4 as cooler weather supported the call for thermal power
- 2024 CO<sub>2</sub> average market price was down by 22% y-o-y

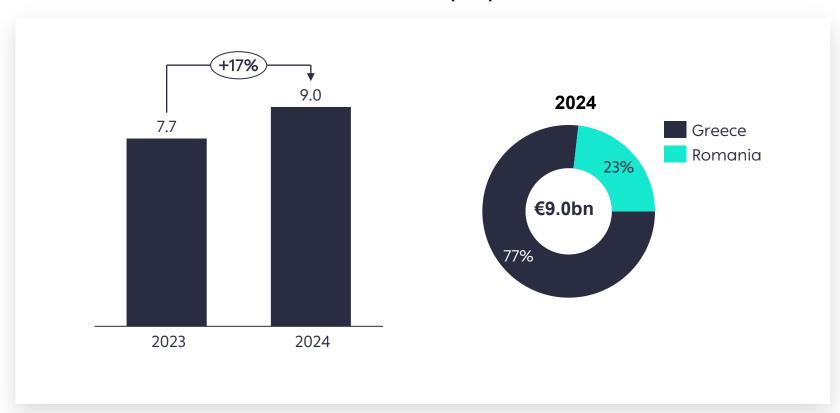
#### Day Ahead Market price

- Power prices began 2024 bearish due to low gas and CO<sub>2</sub> prices and continued this trend amid weak demand and mild weather while in Q3, record-high temps led to price spikes
- In Q4, low wind generation, reduced hydro stocks and increased heating demand amid cooler weather resulted in year-high prices.
- Average DAM price in GR for 2024 was down by 15% y-o-y, while flat in RO y-o-y



# Revenue growth driven by Romania operations and the Kotsovolos addition

#### Total Revenues (€bn)



Revenues increase due to full year contribution of Romania operations and Kotsovolos (since Apr. 2024) and demand increase

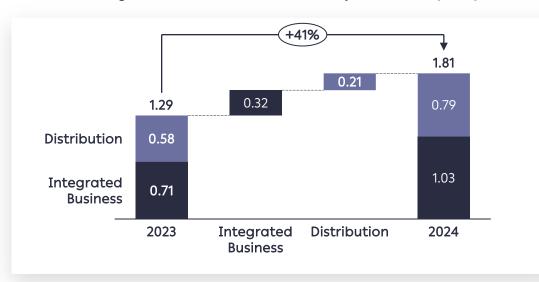
...offsetting the impact from lower power prices in Greece and market share decline

Note: 2023 figures include contribution from activities in Romania for the last two months of 2023 following the acquisition at the end of October 2023.

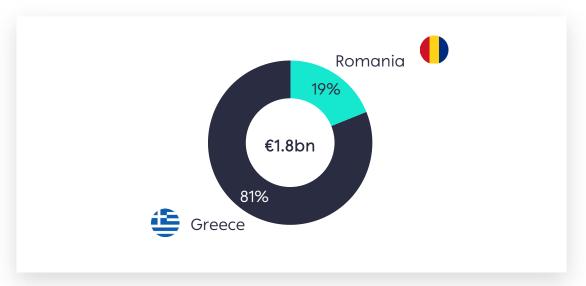


## EBITDA improvement supported by integrated business and distribution activities

#### Adjusted EBITDA Evolution by Business (€bn)







- Significant improvement in performance driven by both integrated and distribution activities
- Resilience of integrated business despite lower power prices



Note: 2023 figures include contribution from activities in Romania for the last two months of 2023 following the acquisition at the end of October 2023.



# Increased Integrated Business profitability due to the contribution from both Greece and Romania

#### Adjusted EBITDA evolution (€bn)





Increased profitability despite lower power prices in 2024 due to:

- Positive impact from collections performance
- Greener energy mix as an effect of additional RES capacity and lower lignite output



Contribution from activities in Romania for the full year 2024 vs a 2 month contribution for 2023

Note: 2023 figures include contribution from activities in Romania for the last two months of 2023 following the acquisition at the end of October 2023.



# Higher profitability in Distribution mainly driven by contribution from Romania

#### Adjusted EBITDA evolution (€bn)





Improved profitability vs 2023 due to gradual normalization of Allowed Revenue following the application of new distribution charges as of May 2023



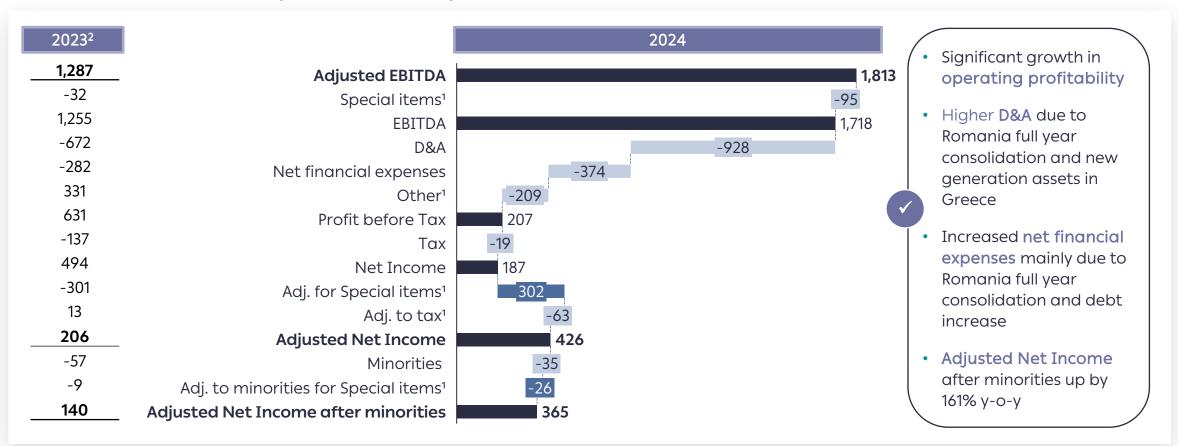
Contribution from activities in Romania for the full year 2024

Note: 2023 figures include contribution from activities in Romania for the last two months of 2023 following the acquisition at the end of October 2023.



## Strong growth in EBITDA and Adjusted Net Income

#### Adjusted EBITDA to Adjusted Net Income after minorities (€m)

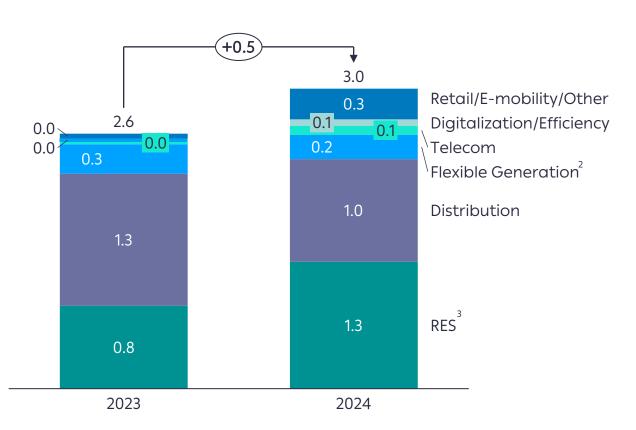


1. Analysis is provided in Alternative Performance Measures in the Appendix II. 2. 2023 figures include contribution from activities in Romania for the last two months of 2023 following the acquisition at the end of October 2023.



# Significant growth in investments mainly driven by RES and Distribution

#### Investments (€m) 1



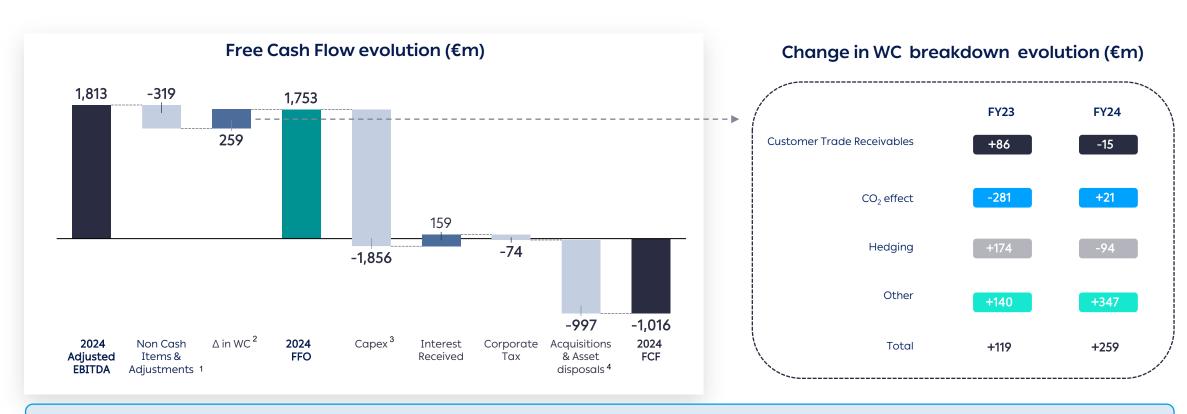
#### Investments at €3bn due to:

- RES investments driven by organic growth and acquisition of Evryo in Romania
- Distribution capex to enhance and further digitalize grids in both Greece and Romania
- Flexible generation assets
- Retail investments incl. the acquisition of Kotsovolos
- Telco capex as we progress the FTTH network deployment

1. Including acquisitions on a debt free, cash free basis. 2023 figures adjusted for State receivables from the Romanian State. 2. Flexible generation includes, CCGT and conventional. 3. Renewables includes solar, wind, small hydro.



## Free Cash Flow evolution in line with expected trajectory



- Strongly positive FFO driven by
  - Significant operational profitability
  - o Positive WC impact of €259m driven by the customary receipt of the Greek State advance payment for the electricity consumption of 2025 (included in Other items)
- FCF in line with projections, driven by increased investments despite FFO solid performance

1. Mainly relates to bad debt and unbilled revenues, 2. WC includes Customer contributions for their connection to the Distribution network. 3. Net of subsidies. 4. Including the net acquisition cost of new entities



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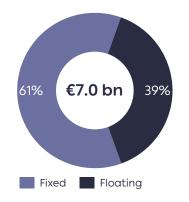
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## Liquidity position and debt profile

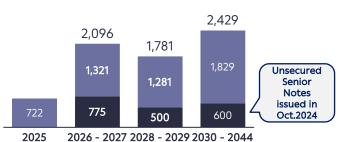
#### **Liquidity position (€bn)**



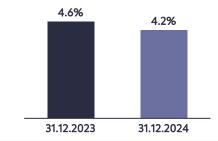
#### Long Term debt¹ - Analysis (€bn)



## Long Term debt maturity profile¹(€m)



### **Weighted Average Cost of Debt**



Bank Loans & Other (including Bond Loans with Greek Banks)

Senior Notes

Successful DCM transaction (Oct. 2024):

- Issuance of €600mn unsecured senior notes, due in 2031, with a coupon price of 4.625%
- Final offering exceeded the initial offer by €100m

1. Excluding overdrafts / short term borrowings of  $\leqslant 224m$ 

## ppc

### Corporate Presentation | April 2025

## **Credit Ratings**

**S&P Global**Ratings

BB-Stable Outlook ( Jan 25' )

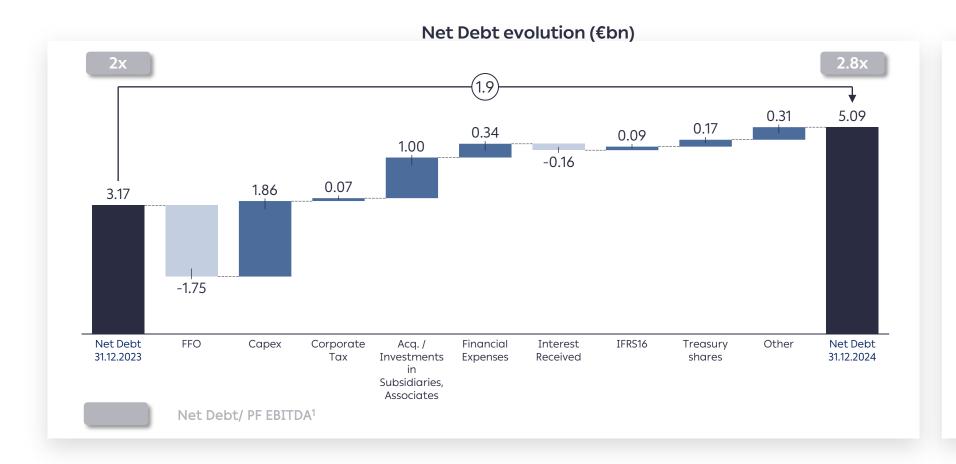
- Re-affirmed PPC's rating at 'BB- in the context of the ongoing energy transition process.
- Stable outlook reflecting expectations for PPC to continue to deliver on its strategic plan with solid liquidity, improved margins supported by an acceleration in renewables and high investments.

FitchRatings

BB-Stable Outlook ( Mar 25' )

- Re-affirmed PPC's rating at 'BB-' reflecting the gradual shift to a more balanced integrated model of generation and supply, increased low-cost renewables production and expanding regulated distribution.
- Stable Outlook supported by PPC's leverage headroom and management's strong commitment to prioritize financial strength.

# Solid financial position with Net leverage at 2.8x despite significant investments



#### **Key highlights**

- Net debt increase in line with acceleration in investments –
- Improvement compared to Nov. CMD guidance on Net Debt, as a result of better WC management
- Net Leverage at 2.8x, below the self-imposed ceiling of 3.5x
- Adequate headroom to proceed with significant investments going forward

1. 2024 EBITDA stood at € 1.8bn and PF 2023 EBITDA at € 1.5bn.

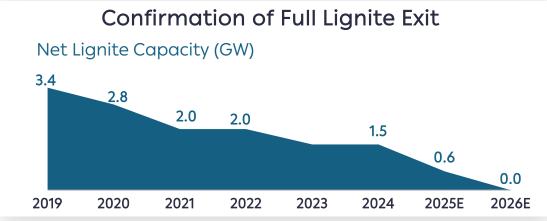


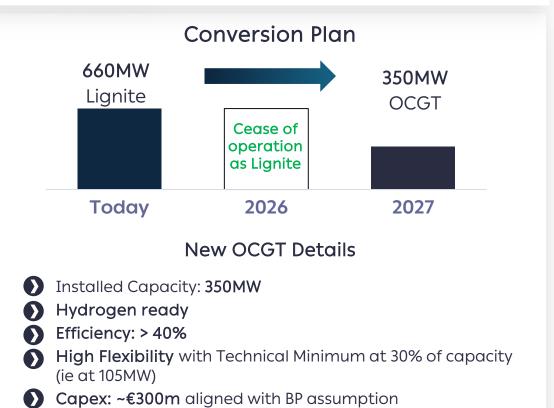
### PPC Proceeds to the conversion of Ptolemaida V unit

Ptolemaïda V lignite will be **converted to OCGT by 2027**, reaffirming PPC's **exit from lignite** and its **commitment to West Macedonia** 

COD: 2027







Complements PPC's generation portfolio in the region



Notes: Company information.

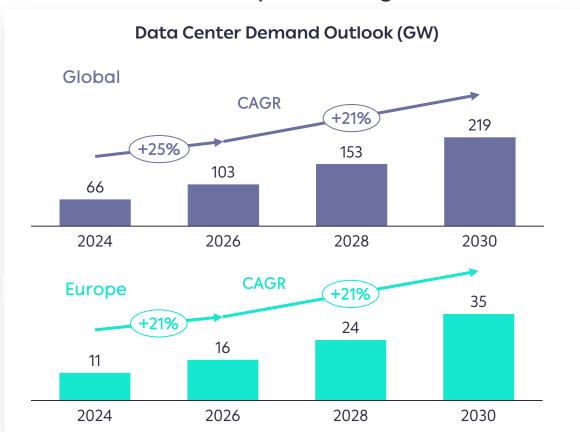
## 350 MW OCGT in Ptolemaida V - Current status and timeline



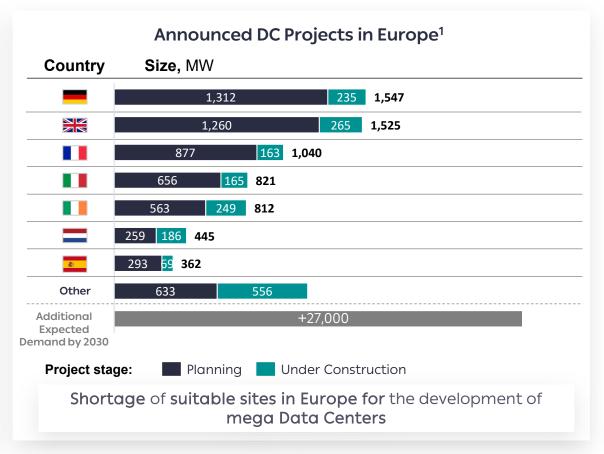


## Huge momentum in Data Centers driven by AI evolution

Data center demand is expected to grow to >200GW by 2030 across the world, with Europe accounting for ~35GW ...



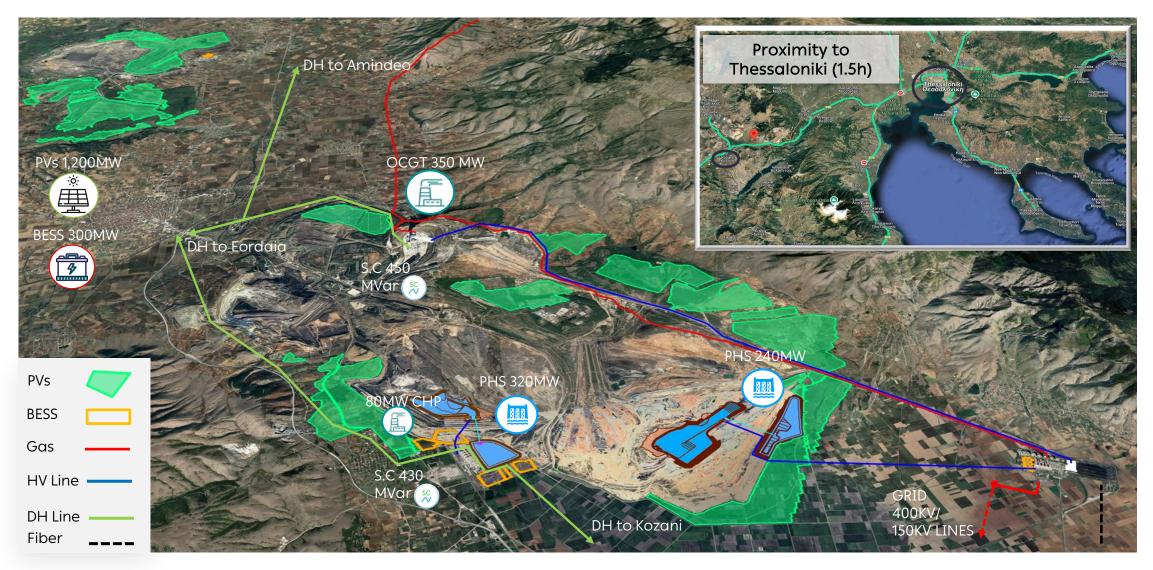
... however, there is still a high level of unmet demand for Data Centers in Europe



Source: Cushman & Wakefield, EC Europa, Mordor Intelligence, 451 Data Centers, McKinsey Global Energy Perspective modeled projections 2024. 1. Considering projects with more advanced maturity and does not include "early stage" that were recently announced or have high risk of non-completion (e.g. Portugal Start Campus 1.2 GW project, Europe's largest colocation site, or 90MW project announced by Data4 in Paiania)



## Outline of PPC's projects in the West Macedonia region





### West Macedonia best suited for Data Centers

### Attractive Fiber Connectivity

- Nearby access to fiber connectivity
- Attractive location with high degree of data connectivity with Europe, Turkey, Middle East and north Africa
- Located within 150km of Thessaloniki, Greece's second largest business center

### **In-house Engineering**

- PPC has highly qualified teams with longstanding expertise of developing megaprojects at world class standards
- Existing links to DC expertise

#### **Powered Land**

- Existing grid connection, shortening project development time by more than 2 years
- Colocation with large CCGT and RES sources ensuring adequate power supply (1GW+)
- Ample land available to PPC, for DC, generation, and expansions

### Large Project Size

- Mega DC projects are hard to find in Europe
- Phase 1: 300MW
- Phase 2: up to 1GW

### **~**

## Advantage vs. competitors' projects

#### Generation



- Conversion of lignite (to CCGT underway)
- Fast-track of new capacity with minimised structured work / no intermittency
  - Solar PV (underway)
  - Pumped Hydro
  - Peaking

### Speed to Market



- Simplified development
- Quick approvals / site conversion given current lignite mine use
- Broad stakeholder support enables
   Phase 1 in operation in 2 years and
   Phase 2 in 3 years from the time of a hyperscaler commitment

PPC would own land, generation and DC building (except DC servers)

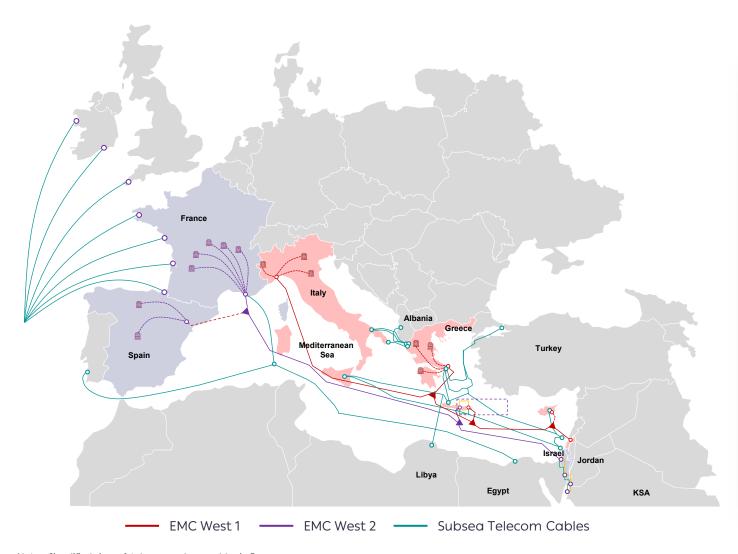
Notes: DC stands for Data Center.



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## Greece is a Major Connectivity Hub in Southeast Europe



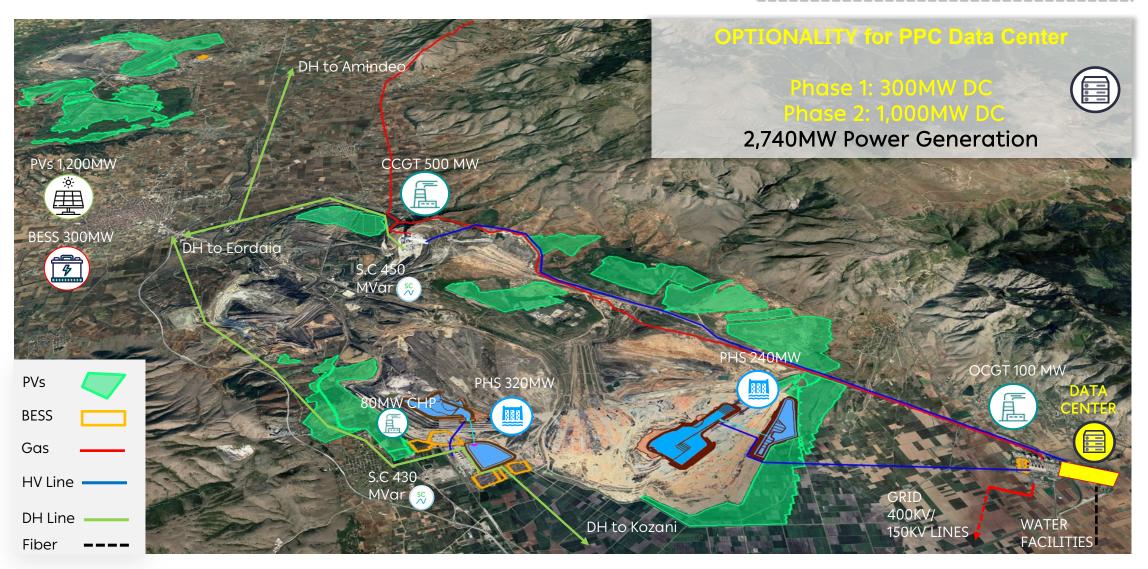
- Greece's advantageous position as a hub between Europe, Asia, and Africa makes it an ideal location for international connectivity projects
- Several major submarine cables, connect Greece to key markets in the Far East, Middle East, and Africa
- PPC is involved in the development of EMC West, connecting Haql (KSA) to Italy and Spain via Israel, with connections (branches) in Athens and Tympaki, Crete

Notes: Simplified view of telecoms subsea cables in Europe



## West Macedonia Mega Data Center

### **Data Center Discretionary**





## PPC is well positioned to leverage opportunities in the Data Centers space in the best way

Key challenges in Data Centers development...

... with negative side effects on the energy market

1

#### GRID issue

Mega projects are needed to cover huge demand for Data Centers



**Insufficient Grid** to cover such power needs

2

### Market impact

Large Data Centers require significant amount of energy on a 24/7 basis



Grabbing the cheaper energy of a system is pushing higher power prices for the rest of the users

PPC's West Macedonia Valley can address both challenges offering a Data Center solution which will be

Behind the Meter (Off-Grid) & powered by New incremental Capacity



## Preconditions & Key benefits of a DC Investment Decision

### Firm Commitment from Hyperscaler

Long term PPA derisks our generation profile in the region

2

Enjoy **Real Estate returns** in line with market standards

- No capital commitments without signing up hyperscalers
- Ensure credit rating neutrality for Group
- For 1GW Data Center, we will secure minority equity financing / partner for capex expenditure
- For now, it remains a discretionary upside, to be further developed

Leading a Giga Data Center could be transformational for PPC and Greece



## **Concluding remarks**

Remarkable growth with EBITDA doubling compared to 3 years ago

Strong FY 2024 performance with adjusted EBITDA at €1.8bn €3bn
investments in
line with the
Strategic Plan,
focused mainly
on RES and
Distribution

PPC best
positioned for
potential entry
in the AI Data
Centers space in
West Macedonia
Valley

On track to be Lignite free by 2026 with Lignite generation further reduced to 15% of energy mix

Net Income at €0.36bn and DPS at €0.40 / Net Income to exceed €0.8bn and DPS to reach €1 in 2027

Reaffirm the €2bn EBITDA target for 2025



# Everything we do and Plan is Looked at Through the Lens of Sustainability

**PPC Vision** 

To transform into an economically and environmentally sustainable, modern, digital company

Sustainability Strategy Pillars

**Net Zero** 



Nature Positive Operations



Socioeconomic Shared Value Creation



**Ambitions** 

Transition to a low carbon economy and RES development

Reducing the use of **resources**, managing **waste**, **preserving natural systems** 



Contribution to SDGs







Strong
Institutions
Recognizing our
Efforts



Inclusion
In the FTSE4Good
Index Series



Among the leading companies in the Greek market



PPC Group targets validated by the SBTi





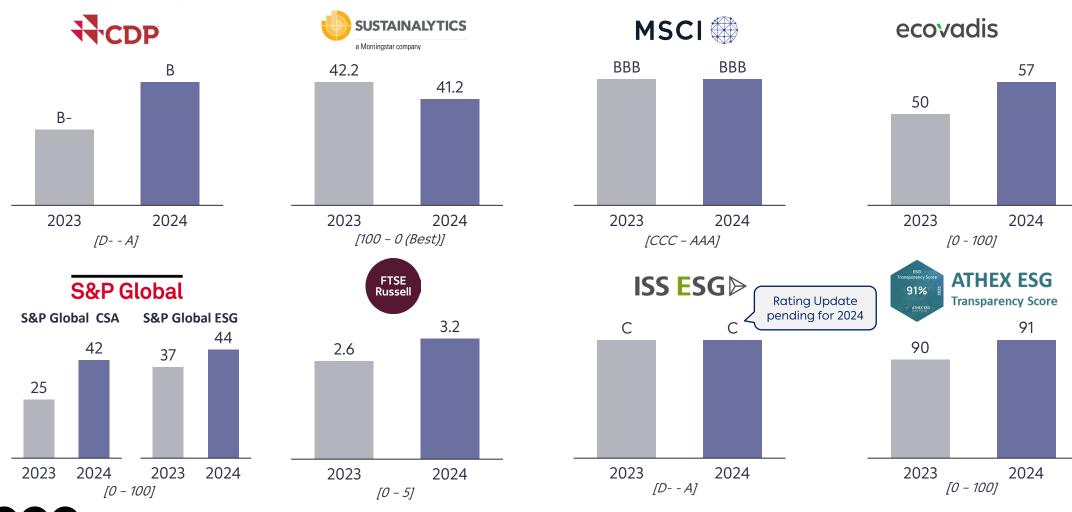
Further improvement of score to B

9.2 vs 7.1 industry avg.



## **ESG** Ratings

ESG ratings keep improving driven by Business Plan implementation and continuous engagement with all ESG rating agencies.





## Overview of PPC's Asset Portfolio (Greece)

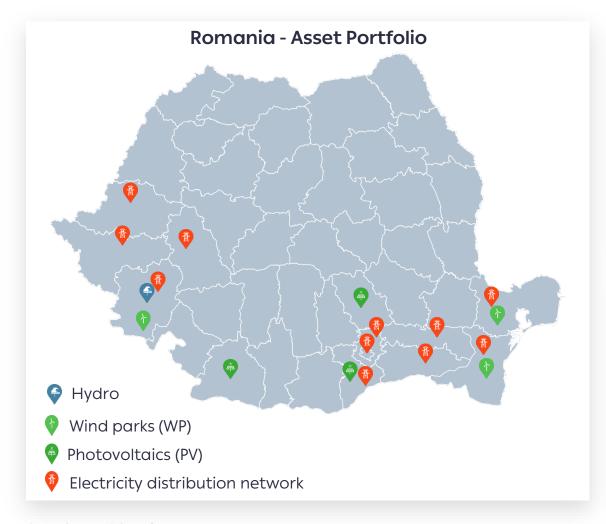


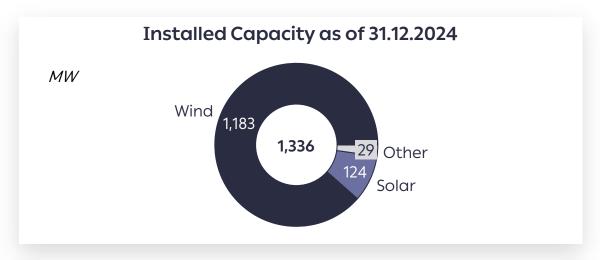


Notes: 1. Including Large Hydro. 2. Only for NII and regulated. 3. Excluding generation from PPC's participation in JVs.



## Overview of PPC's Asset Portfolio (Romania)



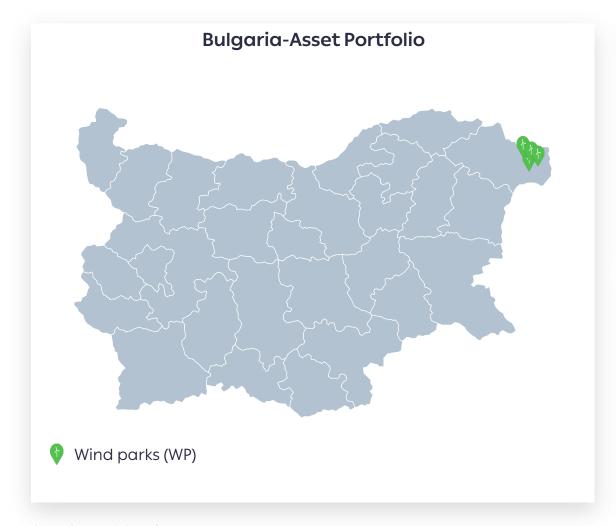




Source: Company Information.



## Overview of PPC's Asset Portfolio (Bulgaria)







Source: Company Information.



## Glossary

ΑI Artificial Intelligence **KPIs** Key performance indicators Liquefied Natural Gas **ATHEX** Athens Stock Exchange LNG BESS Battery Energy Storage Systems LTM Last twelve months **Board of Directors** MW BoD Megawatt ΒP **Business Plan** MWh Megawatt hour CAGR Compound Annual Growth Rate NCI Non-Controlling Interest **CAPEX** Capital Expenditure ND Net Debt CCGT Combined Cycle Gas Turbine NPS Net Promoter Score CDP **OCGT** Carbon Disclosure Project Open Cycle Gas Turbines CMD Capital Markets Day Opex Operating Expenses PF CO2 Carbon dioxide emissions Pro Forma COD Commenced Date of Operations POD Point of Consumption/Distribution CP Charging Points PPA Power Purchase Agreement D&A Depreciation & Amortization PPC **Public Power Corporation** DAM Day Ahead Market price **PPCR** PPC Renewables DC Data Center PV **Photovoltaics** DPS Dividend per Share RAB Regulated Asset Base DSO RES Distribution System Operator Renewable Energy Sources **EBITDA** Earnings Before Interest, Taxes, Depreciation, and Amortization RON Romanian Leu **EMC** RRF East Med Corridor Recovery and Resilience Facility EnMa **Energy Management** RTB Ready-to-Build

ESG **Environment Social Governance** 

**ESMS** Environmental and sustainability management system

EU European Union

**EUA** European Union Allowances

EΥ Electric vehicle FCF Free Cash Flow

FFO **Funds From Operations** 

FTSE Financial Times Stock Exchange

**FTTH** Fiber to the Home

FΥ Full Year

GHG Greenhouse Gas GW Gigawatt GWh Gigawatt hour HHs Households Н۷ High voltage

**ICT** Information and Communication Technology **IFRS** International Financial Reporting Standards

IRR Internal Rate of Return

ISO International Organization for Standardization

J۷ Joint Venture km Kilometers

S&P Standard & Poor's SAIDI System Average Interruption Duration Index System Average Interruption Frequency Index SAIFI

SBTi Science Based Targets initiative SDGs Sustainable Development Goals

SEE South East Europe SHPP Small Hydro Power Plant

SLB Sustainability Linked Bond

SoV Share of Voice

**TCFD** Task Force on Climate-Related Financial Disclosures

**TELCO** Telecommunications TP **Tender Process** TTF Title Transfer Facility TWh Terrawatt hour

**UHVSS** Ultra-high voltage substation

VAS Value Added Services

WACC Weighted Average Cost of Capital

WC Working Capital WP

Wind Parks

WTG Wind turbine generation system

YΕ Year End



## Financial Calendar - IR Contacts

#### What's next?

Date	Event
15.05.2025	Announcement of Q1 2025 financial results
25.06.2025	Annual General Meeting of the Shareholders
21.07.2025	Ex-dividend date
22.07.2025	Record date
25.07.2025	Dividend payment for the year 2024
05.08.2025	Announcement of H1 2025 financial results
04.11.2025	Announcement of the 9M 2025 financial results
Date to be announced	Capital Markets Day

Note: Dividend distribution and the relevant dates, are subject to the approval from the General Meeting of Shareholders of PPC.

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